



Excess Casualty insurance solutions



Delivering exceptional protection for your specialized business demands

For nearly 100 years, Nationwide® has been in the business of protecting policyholders with extraordinary care.

Our Excess Casualty division now provides capabilities specifically for retail brokers, which expands product solutions for both current and new customers.

Appetite

Our preferred risk profile targets customers with \$250 million or more in revenue. Our risk appetite and underwriting experience encompass a variety of industry segments, including:



Manufacturing



Financial services



Real estate



Technology



Hospitality



Retail and
wholesale trade



Industrial and
commercial services



Communication
services

Excess Casualty insurance solutions



Claims

- In-house casualty claims expertise from team members who average 29 years of experience
- Top-ranked panel counsel and evidence experts
- Co-location of Claims and Underwriting for a seamless client experience

Capacity and coverage

- \$25 million capacity
- \$25 million minimum attachment point
- Admitted and nonadmitted paper
- Follow Form Excess policy providing consistent contract certainty in one simple form
- Occurrence and Claims-Made coverage
- Worldwide coverage for U.S. companies
- 30-day policy issuance
- Most favorable jurisdiction language available

“Nationwide is proud of our mutual heritage as a protection company since 1926, delivering compelling solutions for our customers and distribution partners.

Our mission is to protect people, businesses and futures with extraordinary care.”

— Glen Curley,
Head of Excess Casualty Underwriting



Nationwide's strength and commitment

Our financial strength, expertise and diversification, along with exceptional service and responsiveness, help us stand out from the rest.



Received 10/17/2002
Affirmed 12/22/2021



Received 3/10/2009
Affirmed 5/27/2020



Received 12/22/2008
Affirmed 4/19/2022

Fortune
100
company
since 2012

#1
in 457
retirement plans

Based on number of
plans, PLANSPONSOR
Recordkeeping Survey (2021).

#2
writer of corporate
life insurance

IBIS Associates Inc.
(February 2021).

#1
writer of farms
and ranches

By direct written premium,
AM Best (2021).

5th
largest
U.S. domiciled excess
and surplus insurer

By direct written premium,
AM Best (2020).

9th
largest commercial
insurer

By direct written premium,
AM Best (2021).

5th
largest writer of
variable annuities

Based on total flows,
LIMRA (Q3 2021).

Financial overview

Our financial strength will continue to provide stability.

Total sales/DWP:

**\$52.9
billion**

Total assets:

**\$295.7
billion**

Investments:

**\$130.8
billion**

Policyholders'
equity:

**\$29.2
billion**

Claims and benefits
paid to members:

**\$18.4
billion**

Source: Nationwide 2021 Annual Report (February 2022).



Contact us today to find out how we can provide the latest in Excess Casualty coverage to address your specific needs:

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Our Excess Casualty team, with combined underwriting experience of over 75 years, is here to support our distribution partners and clients with extraordinary care. Please contact us to discuss how we can help deliver comprehensive solutions for your risk management needs.

nationwide-mls.com

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Nationwide®
is on your side

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