



A.M. Best A+XV  
 S&P A+  
 Moody's A1  
 A Fortune 100 company

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**OUR EXPERTISE** will provide the solutions. Our responsiveness will provide the service. And our financial strength will provide the stability. We're a Fortune 100 company with more than 16 million policies in force. We could go on and on, but we'll let the facts speak for themselves.

## Key Facts and Figures

- Fortune 100 company<sup>1</sup>
- 2<sup>nd</sup> largest domestic specialty (Excess & Surplus) commercial lines insurer<sup>2</sup>
- #1 pet insurer<sup>3</sup>
- 7<sup>th</sup> largest commercial lines insurer<sup>2</sup>
- #1 writer of corporate life<sup>4</sup>
- #1 writer of farm and ranch<sup>2</sup>
- Approximately 34,000 employees
- More than 16 million policies in force

<sup>1</sup>Fortune Magazine, 2017

<sup>2</sup>A.M. Best, 2016 DWP

<sup>3</sup>North American Pet Health Insurance Assn., 2016

<sup>4</sup>IBIS Associates, Inc., February 2018

## Financial Highlights

(Unaudited, based on U.S. generally accepted accounting principles, in millions of U.S. dollars)

### Income statement

Premiums and policy charges	\$18,782
Total revenue	27,502
Net income	272

### Balance sheet

Total assets	\$236,092
Property and casualty loss and loss expense reserves	21,389
Future policy benefits and claims	59,540
Long-term debt	5,162
Total policyholders' equity	22,431

2017

